

TELANGANA STATE HANDICRAFTS DEVELOPMENT CORPORATION LIMITED  
(T.S.GOVERNMENT UNDERTAKING)  
CIN NO. U36912TG2015SGC102188



No.502/HDC/MKTG/IB/2015-16

Date: 21.09.2019

U.O.NOTE

Sub:- Request for proposal for Buy Back of Red Sander Wood furniture and Handicrafts products - Reg.

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The Deputy Manager (Tech.) is required to put the above Request For Proposal in TSHDC Ltd Website // [WWW.golkondacrafts.telangana.gov.in](http://WWW.golkondacrafts.telangana.gov.in). The bid document along with application formats is enclosed here with.

This is issued with the approval of M.D.

MANAGER (OS)

Encl:a/a

To,  
The Dy.Manager (Tech), Head Office



*Telangana State Handicrafts Development Corporation. Ltd*  
*(A State Govt. Undertaking)*

### **Request for Proposal**

From reputed Wooden furniture and Handicrafts manufactures  
for production of semi finished Red Sander Furniture and other Handicrafts  
items  
and buyback.

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**Office Address:** Hasthakala Bhavan, Opp: Telephone Exchange,  
Musheerabad,Hyderabad-500020, 040-27611957.

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**1. Notice Inviting Proposal**

The TSHDC has taken up marketing of its Handicrafts products with the trade name "Golkonda ". The TSDHCL invites sealed proposals from reputed Wooden furniture and Handicrafts manufacturers for production& buy back of semi finished Red Sander Furniture and other Red Sander Wood Handicraft items.

The RFP schedules may be obtained from the registered Head Office of TSHDCL by paying a sum of Rupees 2000/- (Two Thousand only) in the form of a demand draft drawn in favor of TSHDCL payable at Hyderabad from date 23.09.2019 to 16.10.2019 upto 2:00Pm. The RFP schedule & RFP details may also be downloaded from the website [www.golkondacrafts.telanagana.gov.in](http://www.golkondacrafts.telanagana.gov.in). Please contact Manager (OS) No. 7675003731, 040 - 27611957.

- a. Pre bid Meeting/Visit to space. Site & viewing Material on Dt. 3<sup>rd</sup> & 4<sup>th</sup> Oct 2019.
- b. Last date for receipt of bid Dt. 16.10.2019, 3:00Pm
- c. Opening of Technical bids Dt. 16.10.2019 by 4:00Pm

**Date:**

**Place:**

**VC & MANAGING  
DIRECTOR**

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## **2.INSTRUCTIONS TOBIDDERS**

### **I. Preamble:**

TSHDC has taken up marketing of its Handicrafts products with the trade name “Golconda “. The Red Sander Wood logs in ‘C’ grade purchases vide G.O RC No.547/2004/A4,Dt.03.01.2010. AS on today 20.00Mts available in the Corporation. The TSHDCL invites sealed proposals from reputed wooden furniture and Handicrafts manufactures for production & buy back of semi finished Red Sander Furniture and other Red Sander Furniture handicrafts items.

### **II. ELIGIBILITY CONDITIONS:**

1. The firm should have own Workshop/Production unit for manufacturing of wooden furniture/handicrafts etc.
2. The firm should be have valid SSI/factory /registrations.
3. Valid license for trading of Red Sander Wood Products from State forest Department.
4. Sufficient skilled / Technical persons with qualification of ITI or Diploma in Carpentry work and also for maintenance of machinery
5. The firm should have valid GST and PAN numbers
6. The firm should have experience in manufacturing of wooden furniture especially Red Sander /wooden furniture / Handicrafts Products with turnover of Rs. 1.00crore per annum for last 3Years.
7. Relevant equipment to undertake value addition.

### **III. QUANTITY OF WOOD:-**

The Red Sander Wood logs of 20.00Mts, in ‘C’ Grade is available

### **IV. BASE PRICE:**

The base price of Buy Back cost of finished / semi finished

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products is Rs. 14.00 lakhs + GST (Rs. 14.00 + rs. 2.50lakhs = 16.50lakhs). The Bidder must quote above this base rate. Cost of overheads i.e labour , Water & electricity are to be borne by the agency / Firm separately

**V. METHOD OF Buy BACK:**

1. TSHDC will provide space and suitable electrical connections / Electricity for machinery in the premises of Nirmal Industry, Hyderabad The cost of machinery and installation charges are to be borne by the agency / firm. The process of installation should be completed within 30days from date of agreement.
2. Insurance for workmen & machinery to be borne by the firm / agency. The copy of insurance policy may furnished at the time of agreement. The compensation for any damages to existing structures and general public to be borne by the agency. Hospitality of workmen and miscellaneous expenses also to be borne at the agency end.
3. Nirmal Industry will provide Raw material 5.Mts in each consignment to successful bidders on deposit total value of amount to the extent of offer rate for total raw material drawn.
4. EMD will be forfeited in case the work is not commenced in 15 days.
5. Each Consignment should be completed within 2 Months. Over and above the period, penalty will be imposed @0.5% per week in each consignment value.
6. Value addition should be done at Nirmal Industry premises only and GST bills will issued duly adjusting deposit.
7. The finished / Semi finished furniture / products have to buy back as per offer rates plus GST/ other taxes at applicable rates.
8. Finished/Semi finished goods may be lifted immediately on clearing all the dues. The Corporation will not provide godown

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facility for storage of finished products and wastage. The balance raw material if any, cannot be shift from the site.

9. Production charges i.e cost & conveyance of labour to be borne by the successful bidder, separately.
10. Water & Electricity charges to be borne by the agency on the monthly basis during working period.

**VI. EMD / SECURITY DEPOSIT:**

Earnest money deposit for an amount of Rs. 2.00 lakhs ( Rupees Two Lakhs Only) shall be paid in the form of a Demand Draft drawn in favor of TSHDC Ltd; payable in Hyderabad along with a covering letter. The technical bids without EMD will be rejected. The EMD amount will be returned to all the un successful bidders after bidder selection (on finalization of RFP i.e. after agreement / price acceptance) with in 10 days . No interest shall be payable on the EMD amount. The EMD of successful bidder will be converted to interest free Security Deposit.

**3. GENERAL TERMS AND CONDITIONS:**

1. This is a two bid RFP i.e. Technical and Financial bid. The Bidder should submit all required documents indicated in annexure 'A' (Technical Bid) and covering letter in separate sealed cover duly superscribing "Technical bid for buy back of Red Sander Wood furniture and handicrafts products". The affidavit should be submitted duly signed by the authorized person or owner of the firm/agency. Annexure 'B' should submit in separate cover duly superscribing "Financial bid for buy back of Red Sander Wood furniture and handicrafts products". Both Sealed covers to be enclosed in a bigger envelope. The EMD & affidavit with covering letter of authorized person / Owner to be kept in bigger envelope only.
2. The bidder has to quote the prices as per the scope of work. The

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highest offer rate will be accepted as H1.

3. The financial bids will open on intimation to the technically qualified bidders only. The Quoted rate / cost should be exclusive of all levies / taxes if any.
4. TSHDCL reserves the rights to reject the incomplete proposals and also received after the due date. TSHDCL shall not be responsible for non-receipt of proposals by the specified date and time for any reason, including postal delays.
5. TSHDCL reserve the right to accept or reject any proposal in full or part, and to suspend this process and reject all quotations or part at any time or stage prior to the award of contract, and also reserves the rights to reject the proposals if it finds that any unfair business practices are being resorted to by the bidders.
6. **Price Validity:** Offer prices will be valid for one year from the date of agreement.
7. The bidder shall fully indemnify TSHDCL against the action, claim or demand, costs and expenses arising from or incurred by reasons of any infringement or alleged infringement of any letters patent, registered design, trademark or name, copy right or any other protected rights.
8. In case of any dispute or any difference between the parties arising out of or in relation to this contract including disputes or differences as to the validity of this contract or interpretation of any of the provisions of this contract, the same shall be resolved by mutual discussion. If the parties fail to settle the dispute or difference mutually, then the same shall be resolved in accordance with and subject to the provisions of the Arbitration and Conciliation Act, 1996 or any modifications or amendments



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thereto, or any re-enactment for the time being in force. The venue of Arbitration shall be Hyderabad, Telangana State and only courts at Hyderabad, Telangana State shall have exclusive jurisdiction in all such matters.

9. If any dispute, controversy or claim between the Parties arises out of or in connection with this RFP or later, including interpretation, performance, breach, termination or invalidity thereof, the Parties shall use all reasonable endeavors to negotiate with a view to resolving the dispute amicably. The Party initiating the dispute shall give to all the other Parties to this Agreement a notice stating that a dispute has arisen (“Dispute Notice”) and if the Parties are unable to resolve the dispute amicably within 15 (Fifteen) days of service of the Dispute Notice (or such longer period as the Parties may mutually agree), then the dispute shall be referred to arbitration in accordance with the terms hereunder.
10. All the disputes shall be finally settled by arbitration. The arbitral tribunal shall comprise of 1 (one) arbitrator appointed jointly by the Parties. All pertinent evidence on the subject matter in dispute shall be made available to the arbitrator and each Party shall have the right to present both orally and in writing its arguments and views on the dispute. The arbitrator shall also decide on the costs of the arbitration proceedings. The decision of the arbitration tribunal shall be rendered in writing and shall be binding upon the Parties. The costs, charges and expenses of the arbitration shall be the discretion of the arbitrator. Such arbitration shall be governed by the provisions of the Arbitration & Conciliation Act, 1996 or any other statutory modification thereof in force for the time being. The seat of arbitration shall be Hyderabad and the arbitration proceedings

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shall be conducted in English. Subject to the Dispute Resolution mechanism stipulated above, the courts in Hyderabad, Telangana State alone shall have the exclusive jurisdiction in the event of any dispute between the Parties arising out of or in connection with this Agreement. For the avoidance of doubt, no Party shall approach any other court in any jurisdiction to challenge whether the Parties may arbitrate any dispute, claim, or controversy arising out of, relating to, or in connection with, this Agreement. Each Party waives any objection to the exercise of jurisdiction by such court and to the venue of any such action or proceeding in any such court or that such action or proceeding was brought in an inconvenient court.

11. TSHDCL may terminate the contract by giving the notice to without compensation, if the vendors become bankrupt, goes in liquidation or otherwise insolvent, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue to TSHDCL.
12. The existence of the contract and/or any contents thereof shall be kept confidential and shall not be disclosed / used in any form by either party without the written consent of the other party to the contract.
13. Successful bidder should enter the agreement with the Corporation on Non Judicial stamp paper for Rs. 100/-.
14. The agreement period will be upto **One Year** from the date of signing the agreement. The successful bidder has to submit their price acceptance letter, agreement etc, within 10 days from the date of receipt of draft agreement. No escalation charges during the agreement period / other reasons will attract blacklisting of the firm and shall be informed to Govt. of

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Telangana for further action.

15. The TSHDCL reserves the right to inspect the premises of the bidder to satisfy itself regarding compliance with the Technical eligibility conditions during Technical evaluation of the bidders. The TSHDC also reserves the right to assess the project management's team capability to execute the technical development of this work.
16. TSHDC will require suitable presentations / meetings & interviews with bidders to assess the technical eligibility of the bidders. TSDHC reserves the right to visit the client premises as listed by the bidders to satisfy itself the technical competencies indicated.
17. The Firm / Company which is facing criminal cases or is previously blacklisted by the Government is not eligible to participate in the RFP process called by TSHDCL. The Clearing certificates from respective PS and NOC from forest Dept., to be furnished, if required.
18. The Managing Director of TSHDCL reserves the right to reject any or all of the REP documents or the entire process without assigning any reason whatsoever.
19. For any queries/clarifications regarding the RFP document you may contact: The Manager, Marketing Section, Head Office and Manager, Nirmal Industry. O/o Telangana State Handicrafts Development Corporation Ltd., Hasthakala Bhavan, Opp Telephone Exchange, Musheerabad, Hyderabad - 500020, during the office hours (Monday to Saturday 10:00 AM to 5:00 PM).

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**4. ANNEXURE - A (TECHNICAL SCHEDULE):  
CONDITIONS OF ELIGIBILITY FOR BIDDER  
(ATTESTED COPIES OF ALL THE FOLLOWING TO BE ENCLOSED)**

S. No.	Checklist Item	Compliance (Yes/No)	Page No. and Section No. in the Bid
1	Name of the Company/Address of Firm		
2	Status of the Company Registered Company Sole Proprietary Ship firm(Name and Address of the Proprietor) Partnership Firm Private Limited Company /LLP		
3	Factory / SSI License		
4	Factory / SSI Manufacturing address		
5	Valid GSSTIN, CIN & PAN Certificate (Copy Enclosed)		
6	Equipment available (List Enclosed)		
7	Prior experience similar (pl. Enclose copy of similar orders executed).		
8	License for f Red Sander Trading		
9	Annual Turnover for the past three years along with sheets ( Attested by Chartered Accountant enclosed)		
10	Manpower strength with qualifications (Name, Qualification, Experience and others)		
11	Name of contact person, mobile and email address.		
12.	EMD Rs. 2.00 Lakhs Vide DD NO:___, Dt. ____		

I / we have read and understood the terms and conditions of RFP schedule relevant to RFP notice DT:\_\_\_\_\_ and I / we have submitted the Annexure A & B in accordance with the terms and conditions of above RFP.

The information furnished in the Annexure A is true and factual and I / we clearly understand that our bid is liable for rejection, if any information furnished is found not true and factual, at any point of

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time.

Date: dd/mm/yyyy  
authorized person.  
Place:

Signature \_\_\_\_\_ of \_\_\_\_\_

**Contd....**

**Note:**

All the columns of the proforma form shall be duly, properly and exhaustively filled in. All corrections if any must be signed by the bidder before submission itself. For filing faulty information, the applications are liable for rejection. The bidder should sign on each and every page of the RFP schedule and on all the additional documents submitted along with application. The bidder can enclose additional information, if any, relevant to the application separately. At the time of verification / evaluation of the RFP schedule, the original documents should be produced for verification.

Place:  
Bidder  
Date:

Signature of \_\_\_\_\_  
(With Seal)

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**5. ANNEXURE - B (FINANCIAL SCHEDULE):**

<b>Sl.N o</b>	<b>Unit</b>	<b>Base Price</b>	<b>Quoted Price in RS.</b>
	1 MT	14.Lakh + GST	_____ Plus GST

- 1) All overheads (electricity/Transportation etc.,) to be borne by bidder as per actuals & not part of above bid rate.
- 2) The rates and units shall not be overwritten. The rates shall always be in figures and words.
- 3) Charges taxes/Duties/etc levied by the concerned Deprtments to be paid by bidder separately.
- 4) Labour charges / Wages to be borne by bidder.

Signature of Bidder  
(With Seal)

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**6. AFFIDAVIT:**

**Declaration on Rs.100/- Non Judicial Stamp Paper. (To be  
notarized)**

I / we have read and understood the terms and conditions of RFP schedule relevant to RFP notice DT:\_\_\_\_\_ and I / we have submitted the Annexure A & B in accordance with the terms and conditions of above RFP.

The information furnished in the Annexure A is true and factual and I / we clearly understand that our bid is liable for rejection, if any information furnished is found not true and factual, at any point of time.

Date: dd/mm/yyyy  
authorized person.

Signature \_\_\_\_\_ of \_\_\_\_\_

Place: \_\_\_\_\_

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